

Congratulations on your decision to build a Shaklee business. You are evaluating the products and want to know how to get started. This training guide will teach you the steps to success.

A Shaklee business helps people

1. **Save money** and improve their health and well being through using the products.
2. **Make money** and develop financial and time freedom with the business opportunity.
3. **Learn how to share** these benefits with others and help them do the same.

You will also learn

thought processes and activities that may be new to you. You will set goals, follow a proven plan, **learn new skills**, and become independent and responsible for yourself. Success comes from learning the right things to do, and then doing them right, which takes guidance and repetition. It is a learned process you will do one step at a time. *It is not difficult; it just takes persistence, focus and consistency.*

You will overcome personal doubt, possible criticism from others, and some self-defeating habits. You will also experience personal and financial growth which thousands of others have experienced.

The Shaklee Opportunity is not a job but a business ownership. Jobs pay from day one, but are based only on the hours worked. There is a limit to what you can make and someone else controls your future. A Shaklee career is being a business owner where you start by building and increasing your clientele. Business owners invest to begin and don't necessarily see large profits at the start. But the potential down the road is tremendous. The potential with Shaklee is even greater because the income has multiplying capabilities. **For the work you do today developing other business owners, you get paid every month for life.** You are leveraging your time and income. Your income at the beginning will most likely be less than many jobs, but it can develop to many times more if you follow a system that is duplicateable and you stick with it to reap the benefits later for the seed you sow now. Now with the extra bonuses Roger Barnett has added to the plan, if you follow a proven plan you can earn \$100,000 in your first 15 months. And you can see some of the bonuses deposited in your account within a week!

You are on an exciting journey to success

You will feel the thrill of achievement and will be around some positive and inspirational people while being involved in this great opportunity.